

BENJAMIN JACOBS

Forward Deployed AI Engineer · Implementation & Automation for Founders

ben.jacobs07@gmail.com · 808-285-6850 · swellstackco.com · Remote · U.S. Citizen · Available across U.S. & global time zones

Proof, live right now: [call my AI receptionist](#) → (808) 824-4330 — a production voice agent (Twilio · Deepgram · LLM · Cartesia) I built solo. It will answer.

SUMMARY

I'm a forward-deployed builder. I embed with a business, find where the manual work and lost hours are, and ship the custom AI system that removes them. As founder of Swell & Stack Co. I've done exactly that — 11 production AI products built and shipped solo in 30 days, end to end. Behind it: 11 years running customer-facing operations and finance teams, so I scope from the business problem before writing a line of code. I don't hand over a demo — I deploy the system your business runs on.

SELECTED PRODUCTION SYSTEMS — all live, all built solo

NinjaOtter — AI voice/SMS receptionist. Real-time phone pipeline: Twilio → Deepgram STT → LLM → Cartesia TTS, with CRM logging. *Call it: (808) 824-4330.*

SnapRender.dev — headless browser rendering API (screenshots/PDF/HTML at scale), handling production workloads.

TechSpy.dev — technology-detection API; identifies 7,517 technologies per scan. Automated pipeline, Chrome extension in review.

VerifyMeeting — AI interview-integrity detection (detects live AI assistance in video interviews). Paid plans live at \$49/mo.

HOW I WORK

- **Embed & diagnose.** Go inside the operation, map where time and money leak, and scope the highest-ROI fix — with the expected return — before any code.
- **Build & deploy.** Ship production AI systems: voice pipelines, document and data automation, integrations (Stripe, Twilio, APIs, webhooks), internal tools, and dashboards.
- **Own the outcome.** Stay accountable after launch — monitoring, tuning, and handoff documentation. You keep all code, credentials, and infrastructure.

EXPERIENCE

Founder — Swell & Stack Co. (Remote)

April 2026 – Present

- Run a forward-deployed AI practice: embed with a client, audit where AI can remove manual work, build the custom system, and stay accountable after launch.
- Designed, built, and shipped 11 production AI products solo in 30 days — owning each end to end: product, build, deployment, subscription billing, and customer support.
- Production integrations delivered: Stripe billing, Twilio voice and SMS, REST APIs and webhooks, authentication, databases. Daily driver: Claude Code — agentic AI development in production, every day.

Professional Poker Player — Independent

2017 – Present

- \$1M+ lifetime earnings, including a World Poker Tour final-table cash over \$500K. Nine years of calibrated, high-stakes decisions on incomplete information — and the origin of my systems-building practice: I designed and built my own tracking, review, and bankroll software throughout.

General Sales Manager — Kuhio Auto Group, Honolulu, HI

2014 – 2017

- Led a 10+ person customer-facing team across the full lifecycle; drove 20% revenue growth by building structured follow-up and retention systems, and owned escalations and de-escalation training.

General Sales Manager — Dubuque Auto Plaza, Dubuque, IA

2012 – 2014

- Ran daily operations — pipeline, account tracking, contract accuracy, forecasting — and resolved complex financing and credit issues across customers, lenders, and internal teams.

Indirect Loan Officer — Bank of Hawaii, Honolulu, HI

2011 – 2012

- Processed high-volume loan applications under strict regulatory compliance and resolved documentation discrepancies across dealer-network accounts.

Finance Director — Pat McGrath Auto Group, Cedar Rapids, IA

2006 – 2011

- Led customer-facing F&I operations — deal structuring, payment tracking, and compliance — and resolved credit and payment issues across thousands of transactions.

SKILLS & STACK

- **AI & build** — Claude Code (daily, in production), Anthropic & OpenAI APIs, voice AI pipelines (Twilio/Deepgram/Cartesia), React, Node.js, Python, REST APIs & webhooks, Stripe, Supabase, nginx/VPS ops, iOS & Chrome Web Store deployment.
- **Implementation** — discovery & scoping, customer onboarding, integration delivery, monitoring, handoff documentation, fixed-scope project delivery.
- **Operations** — 11 years customer-facing operations & finance: escalations, vendor & lender coordination, forecasting, process design.

EDUCATION & CREDENTIALS

B.A., Graphic Communication Marketing — University of Northern Iowa. NMLS Mortgage Originator #2192642 (inactive).